



# **BARNETT & BARNETT**

**Your technology insurance experts**

**Finding the solutions, tailor made for you**

# The right products at the right price

Finding the right insurance products can be tricky but with us at your side we can ensure your business and people have the best protection available at sensible prices.

**Having the right insurance is a fundamental requirement of any business, but for the technology industry there are also several elements of specialist cover, so finding the right insurance partner is a critical part of the job.**

**Combine that with the ever-emerging risks in the industry and it is crucial that your insurance broker truly understands your needs and can deliver innovative and cost-effective solutions.**

#### **Specialist service**

We can offer you a dedicated team that truly understands your market. We have spent more than 20 years working in this sector and have acquired the specialist knowledge necessary to help reduce the overall costs of running your business.

Whether it is software or hardware sales, running a network or providing a service based solution, we can recommend you a variety of products to suit your specific needs.

#### **Understanding the market**

The technology sector is a complex area with many factors to take into account. Your insurance needs are equally complex, with a need to protect the business, your staff and your customers.

We will work hand in hand with you to understand the unique requirements of your business, coupled with changing industry conditions, to provide the tailor-made and innovative solutions that will keep your business on track.

Our team can access a wide range of insurance products, including some that are exclusive to us, to ensure we have the lowest prices available.





## Risk management

Not only do you face mounting cost pressures but regulation is increasing all the time with health & safety issues rising to the fore, along with risk management concerns. Our risk management team can work with you identifying ways in which to improve your risk management and steer you towards lower insurance premiums in future years, as well as advising you on health and safety or business continuity issues. We will help you through the legal maze and use insurance to transfer risk where possible to leave you free to do what you do best – run your business.

## Claims priorities

We know that things do go wrong and that you will face claims at some point. We aim to make the process as pain-free and hassle-free as possible with our specialist claims unit.

By using our dedicated team, you can save time and money

and have your operation running at full capacity again in the shortest possible time. Our staff will chase claims through the process to reduce any downtime.

Supporting the claims process we offer you regular claims analysis, which will help you identify any problem areas and in turn help your business, ultimately saving money on insurance premiums in the future.

## Technology sector solutions:

- **Specialist knowledge**
- **Innovative approach**
- **Dedicated team**
- **Access to specialist markets**
- **Risk management services including health and safety**



*Professional service with a personal touch, more of a business partner than a broker. A very comprehensive service providing informed advice and reassurance that all material risks are covered*

**Barbara Firth**  
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# Contact us

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